



Technology Bidding and Purchasing Program

The single most
cost-effective
bid-protected source for all
your technology purchases

PEPPM is *THE* marketplace for technology products

Advertised, bid, evaluated, awarded, placed under contract, monitored, audited and ready to use

Imagine if you could go to just one place for all your technology needs. A place where the most favorable pricing is always offered and is competitive. A central source that allows you the freedom to benefit from contract pricing. A market that will consider additional discounts for volume purchasing. A resource that has already performed the bid work necessary to ensure you of a legal purchase without you having to go to bid yourself.

Imagine no more. It's real and it's here for you. It's called the **PEPPM Technology Bidding and Purchasing Program**.

PEPPM represents the set of hardware and software contracts that give you choice among a wide array of product lines, along with bid protection and this assurance:

Awarded vendors are giving you their best and most-favored price for all sales, given similar quantities and conditions.

The PEPPM marketplace is here and ready to serve. It's no further away than your computer at www.peppm.org and www.epylon.com.

Legal for use in:

- Pennsylvania
- California
- Illinois
- Ohio

Prices available to:

- School districts
- Intermediate units
- County offices of education
- Community colleges
- Technical schools
- Charter schools
- Non-public schools
- Private schools
- Private colleges
- Public libraries
- Joint powers authorities
- Educational service agencies
- Special education consortia
- Certain other local governments, special districts and non-profit agencies

PEPPM saves time and money

PEPPM's bid protected program does the bid legwork for you in advance. PEPPM solicits bids on popular lines of computer equipment, peripherals, software, audio-visual and communication products. These bids are solicited on behalf of and in partnership with lead agencies in each participating state. So when you purchase through PEPPM, you save time and satisfy your state's unique legal bidding requirements. All pricing and contracts are also enabled for eProcurement through Epylon Corporation, the nation's leading eCommerce solution for schools and local government.

Since PEPPM began in 1982, schools, libraries and education agencies have purchased more than \$1.7 billion of technology products, saving more than \$500 million

PEPPM's time-saving conveniences include:

Placing orders quickly

Buyers can place orders without the cost and delay associated with local bid development and award. This allows for delivery, setup and use beginning more quickly which makes it a better value. All this with the PEPPM bid award protection meeting state procurement statutes.

A secure, bid-protected purchasing environment

Agencies are assured of legal compliance, proper public advertising, and a competitive process that meets the scrutiny of your auditors and the E-rate program.

One stop shopping

Districts and agencies enjoy shopping from a list of hundreds of unique product lines and more than 300,000 individual technology items choosing the specific brands that meet their quality and pricing requirements.

Tapping the power of eCommerce

All orders are entered into the Epylon eCommerce system, which allows PEPPM to provide vendors and buyers with quarterly reports on sales that occur.

Submitting orders easily

PEPPM buyers can submit orders either through the traditional paper purchase order or by using an eCommerce system through our alliance with Epylon.

Powerful search engines

Buyers can easily find the products and prices they are looking for using the PEPPM and Epylon search engines.

PEPPM's cost advantages include:

Most-favored customer pricing

Provisions in PEPPM's vendor agreements require the awarded companies to offer the lowest prices available under a comparable bid-protected education or government purchasing contract.

Consideration for volume discounts

PEPPM prices are bid in units of one. If you are considering volume purchases, PEPPM vendors may voluntarily provide you a discount.

Dynamic pricing

Vendors have the ability to respond to market fluctuations and pass along the special savings associated with declining and competitive market prices.

Specials and promotions

Access to special vendor promotions and close-out sales is available to all PEPPM buyers.

Shipping costs included in price

PEPPM pricing includes the cost of shipping in its posted prices for orders over \$500, which is important to remember when comparing prices.

PEPPM: It's more than just computers

The program offers more than 300,000 items, and they are not limited to computers and software. In fact, almost anything related to your school's technology needs or E-rate technology plan can be found on PEPPM – from peripherals to telephones and from digital cameras to network switches.

New products are added frequently and vary from state to state, so check the listings at www.peppm.org for the products and vendors currently available in your state. Or, see all pricing displayed through eCommerce at www.epylon.com.

PEPPM is administered by:



Central Susquehanna Intermediate Unit
P.O. Box 213
Lewisburg, PA 17837
Phone (570) 523-1155, ext. 2193
Fax (570) 522-0577
www.csiu.org
www.peppm.org



Epylon Corporation
1340 Treat Boulevard, Suite 210
Walnut Creek, CA 94597
Phone (925) 407-1020
Fax (925) 407-1021
www.epylon.com